

Patients' Aid Foundation (PAF-JPMC)

Jinnah Postgraduate Medical Centre (JPMC)
Karachi.



TENDER FOR

SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF EQUIPMENTS FOR SARDAR YASIN MALIK MEDICAL COMPLEX (SYMMC) & RABIA RASHEED SOORTY BUILDING (RRSB) EMPLOYEE WARD AT JINNAH POSTGRADUATE MEDICAL CENTRE-KARACHI

For The Financial Year 2025-26

Due on **28th October 2025**

Technical Evaluation Report Tender No 6: Escalators

1. Tender was advertised on **26th September 2025** in **Daily Dawn (Karachi & Islamabad), Daily Jung (Karachi & Pindi), Daily Kawish.**
2. Following bidders participated in the above tenders:
 - a. M/s Greaves Pakistan (Pvt) Limited.
 - b. M/s Islamabad Industrial & Trading Corporation (IITC).
 - c. Kohler Elevators Pvt Ltd.
3. Technical opening of the tender was held on **28th October 2025.**
4. Technical evaluation was initiated with mandatory documents check list in which above stated bidders complied on required documents.
5. Bidders were technically evaluated by **M/s NESPAK** on behalf of tendering authority as:

Tender	Bidder (s)	Comments
6. Escalators	M/s Islamabad Industrial & Trading Corporation (IITC)	Technically Approved
	M/s Greaves Pakistan (Pvt) Limited	Technically Not Approved
	M/s Kohler Elevators Pvt Ltd	Technically Not Approved

The bidder-wise findings of technical evaluation are listed herein below which are based on information provided in original Bid as well as response received against post bid clarifications:

1. M/s Greaves Pakistan (Pvt.) Limited

Make: Otis

Country of Origin: China

Upon Scrutiny of data provided by the Bidder, following observations are made:

- Successful experience of at least thirty (30) Escalators of a nature and complexity comparable to the works within last five (05) years in Pakistan was required. The Bidder has provided list of 23 Projects and did not meet said requirement.
- Bidder did not provide documentary evidence of Full EN115 standards compliance statement for the proposed model. No EU type examination certificate is provided.

Conclusion:

The Bidder did not meet the qualification requirements and therefore the Bid is not considered compliant with Tender Requirements.

2. M/s Islamabad Industrial & Trading Corporation (IITC)

Make: Hyundai

Country of Origin: China

Escalators:

The offered make and origin of Escalators is acceptable. Upon Scrutiny of data provided by the Bidder, following observations are made:

- Bidder meets the Qualification requirements mentioned in Technical Specifications.
- The offered model of Hyundai Escalator, i.e., S (ES) generally complies with requirements of Tender Documents.

Conclusion;

The offered Escalators of make: Hyundai/China, model: S (ES) generally complies with the Tender Specifications. However, the detailed scrutiny of offered Escalators will be done during submittal review stage, before ordering.

Therefore, it is suggested that Client may Technically qualify M/s IITC for Escalator Works and may proceed with opening of Financial Bid after obtaining an undertaking that in case of Award of Works, the Bidder shall execute the Project in complete compliance to tender specifications and all Escalators shall be ordered / supplied by the Bidder, without any change in offered Bid Price, only after approval of Technical Submittal during execution stage.

3. M/s Kohler Elevators Pakistan (Pvt.) Limited

Make: IFE

Country of Origin: China

The offered make and origin of Escalators is not acceptable as the Bidder failed to meet Qualification Criteria as mentioned herein below:

- Successful experience of proposed brands escalators manufacturing for minimum thirty (30) years in international market was required. IFE Elevators

Company was established in 1998 and therefore did not meet said requirement.

Conclusion:

The Bidder did not meet all the qualification requirements and therefore the Bid is not considered compliant with Tender Requirements.



Secretary
Procurement Committee
SYMMC & RRSB, JPMC Karachi

Prof. Tariq Mahmood (T.I)

Secretary Procurement Committee
SYMMC & RRSB
Patients' Aid Foundation JPMC Karachi

