

Patients' Aid Foundation (PAF-JPMC)
Jinnah Postgraduate Medical Centre (JPMC)
Karachi.



TENDER FOR
SUPPLY, INSTALLATION, TESTING & COMMISSIONING OF EQUIPMENTS FOR
SARDAR YASIN MALIK MEDICAL COMPLEX (SYMMC) & RABIA RASHEED
SOORTY BUILDING (RRSB) EMPLOYEE WARD AT
JINNAH POSTGRADUATE MEDICAL CENTRE-KARACHI

For The Financial Year 2025-26

Due on 28th October 2025

Technical Evaluation Report
Tender No 5: Elevators

1. Tender was advertised on **26th September 2025** in **Daily Dawn (Karachi & Islamabad), Daily Jung (Karachi & Pindi), Daily Kawish.**
2. Following bidders participated in the above tenders:
 - a. M/s Greaves Pakistan (Pvt) Limited.
 - b. M/s Islamabad Industrial & Trading Corporation (IITC)
 - c. Kohler Elevators Pakistan Pvt Ltd
3. Technical opening of the tender was held on **28th October 2025.**
4. Technical evaluation was initiated with mandatory documents check list in which above stated bidders complied on required documents.
5. Bidders were technically evaluated by **M/s NESPAK** on behalf of tendering authority as:

Tender	Bidder (s)	Comments
5. Elevators	M/s Greaves Pakistan (Pvt) Limited	Technically Approved
	M/s Islamabad Industrial & Trading Corporation (IITC)	Technically Approved
	M/s Kohler Elevators Pakistan Pvt Ltd	Technical not approved

The bidder-wise findings of technical evaluation are listed herein below which are based on information provided in original Bid as well as response received against post bid clarifications:





1. M/s Greaves Pakistan (Pvt.) Limited

Make: Otis

Country of Origin: China

The offered make and origin of Elevators is acceptable. Upon Scrutiny of data provided by the Bidder, following observations are made:

- Bidder meets the Qualification requirements mentioned in Technical Specifications.
- The offered model of Otis Elevator, i.e., Gen 2 generally complies with requirements of Tender Documents.

Conclusion:

The offered Elevators of make: Otis/China, model: Gen 2 generally complies with the Tender Specifications. However, the detailed scrutiny of offered Elevators will be done during submittal review stage, before ordering.

Therefore, it is suggested that Client may Technically qualify M/s Greaves Pakistan (Pvt.) Ltd. for Elevator Works and may proceed with opening of Financial Bid after obtaining an undertaking that in case of Award of Works, the Bidder shall execute the Project in complete compliance to tender specifications and all Elevators shall be ordered / supplied by the Bidder, without any change in offered Bid Price, only after approval of Technical Submittal during execution stage.

2. M/s Islamabad Industrial & Trading Corporation (IITC)

Make: Hyundai

Country of Origin: China

The offered make and origin of Elevators is acceptable. Upon Scrutiny of data provided by the Bidder, following observations are made:

- Bidder meets the Qualification requirements mentioned in Technical Specifications.
- The offered model of Hyundai Elevator, i.e., YZER-1 generally complies with requirements of Tender Documents.

Conclusion:

The offered Elevators of make: Hyundai/China, model: YZER-1 generally complies with the Tender Specifications. However, the detailed scrutiny of offered Elevators will be done during submittal review stage, before ordering.

Therefore, it is suggested that Client may Technically qualify M/s IITC for Elevator Works and may proceed with opening of Financial Bid after obtaining an undertaking that in case of Award of Works, the Bidder shall execute the Project in complete compliance to tender specifications and all Elevators shall be ordered / supplied by the Bidder,

without any change in offered Bid Price, only after approval of Technical Submittal during execution stage.

3. M/s Kohler Elevators Pakistan (Pvt.) Limited

Make: IFE

Country of Origin: China

Elevators:

The offered make and origin of Elevators is not acceptable as the Bidder failed to meet Qualification Criteria as mentioned herein below:

- Successful Project experience of at least fifty (50) Elevators of similar nature and complexity comparable to the works within last five (05) years in Pakistan was required. Bidder has mentioned that only six (06) IFE elevators have been installed in Pakistan so far.
- Successful experience of proposed brand's complete elevator manufacturing for minimum thirty (30) years in international market was required. IFE Elevators Company was established in 1998 and therefore did not meet said requirement.

Conclusion:

The Bidder did not meet all the qualification requirements and therefore the Bid is not considered compliant with Tender Requirements.



Secretary
Procurement Committee
SYMMC & RRSB, JPMC Karachi

Prof. Tariq Mahmood (I.I.)

Secretary Procurement Committee
SYMMC & RRSB
Patients' Aid Foundation JPMC Karachi

