

Report of Pre- Bid meeting
Supply, Installation, Testing & Commissioning of Equipments for
Sardar Yasin Malik Medical Complex (SYMMC) & Rabia Rasheed Soorty Building
(RRSB) Employee Ward at Jinnah Postgraduate Medical Centre-Karachi

The pre-bid meeting to address the Bidder' queries related to different Tenders (NIT) as published in daily newspapers dated September 19, 2025, was held on October 01, 2025, at 11:00 hrs. In Cyber Knife and Tomotherapy Building at JPMC, Karachi.

The Bidder' queries were clarified one by one by the PAF team representatives. All Bidders were also advised to submit their queries via email to ensure written clarification.

1 - Total Items which were tendered are as follows:

S. No	Tender Details
i.	Transformer 1250 KVA
ii.	Generator 800 KVA & 400 KVA
iii.	UPS with Batteries
iv.	Pneumatic Tubing System (PTS)
v.	Lifts - (Elevators)
vi.	Escalators
vii.	Fire Fighting Pumps MAIN & Jockey Pump
viii.	Water Pump, Suction Pumps, Submersible Waste - Water Pump
ix.	Vacuum Gas Pump, Medical Gas
x.	ELV System a. CCTV b. Fire Alarm System c. Public Address System d. Networking Equipment e. Networking Deployment
xi.	HVAC works for Rabia Rasheed Soorty Building

2 - Tender was purchased by 76 Bidders which are as follows:

S.No	Tender	Bidders Participated
i.	Transformers 1250 KVA	M/s Pak Electron Limited M/s Transopower Industries Pvt Ltd M/s Build Con
ii.	Generators 800 KVA & 400 KVA	M/s Mutiline Enterprises M/s Brilite Engineering Company M/s Greaves Pakistan M/s SM Jaffer & Co M/s Orient Energy System M/s Power Professionals & Engineers M/s Colts Engineering M/s Build Con M/s Power Vision Systems Pvt Ltd M/s Power Zone Engineering & Service M/s Hitech Networks Pvt Ltd
iii.	UPS with Batteries	M/s Brilite Engineering Company M/s Business IT Solution M/s Powerage Electronics

		<p>M/s SM Jaffer & Co M/s Maverick Technology M/s Power Professionals & Engineers M/s Secure Vision M/s Mae-Sol M/s MSSJ Enterprises M/s Greaves Pakistan Pvt Ltd M/s Transworld M/s Build Con M/s JBS</p>
iv.	Pneumatic Tubing System	<p>M/s Pakistan Oxygen M/s Radiant Medical Pvt Ltd M/s Engineering Solution Concerns M/s Total Technologies</p>
v.	Elevators	<p>M/s Kohler Elevators Pakistan Pvt Ltd M/s Britlite Engineering Company M/s Modtech Elevator & Engineering Co M/s Islamabad Industrial & Trading Corp M/s Colts Engineering LLP M/s Build Con M/s Greaves Pakistan Pvt Ltd</p>
vi.	Escalators	<p>M/s Kohler Elevators Pakistan Pvt Ltd M/s Britlite Engineering Company M/s Modtech Elevator & Engineering Co M/s Islamabad Industrial & Trading Corp M/s Colts Engineering LLP M/s Build Con M/s Greaves Pakistan Pvt Ltd</p>
vii.	Fire Fighting Pumps MAIN & Jockey Pump	<p>M/s Britlite Engineering Company M/s HMA Pumps Pvt Ltd M/s Nexus Technical Solution Pvt Ltd M/s Secure Vision M/s Engineering Solution Concerns M/s Build Con M/s Ameerjee Valleejee & Son Pvt Ltd M/s My Tech Engineering Company Pvt Ltd</p>
viii.	Water Pump, Suction Pumps, Submersible Waste - Water Pump	<p>M/s HMA Pumps Pvt Ltd M/s Nexus Technical Solution Pvt Ltd M/s Engineering Solution Concerns M/s Build Con M/s Ameerjee Valleejee & Son Pvt Ltd M/s Allied Engineering & Services Pvt Ltd M/s Greaves Pakistan Pvt Ltd</p>
ix.	Vacuum Gas Pump, Medical Gas	<p>M/s Total Technologies M/s Care Health Solution M/s Pakistan Oxygen M/s Radiant Medical Pvt Ltd M/s Ameerjee Valleejee & Son Pvt Ltd</p>
x.	ELV System	<p>M/s Britlite Engineering Company M/s Business IT Solution</p>

		M/s M.A. Tech M/s Power house Pvt Ltd M/s Security & Communication Pvt Ltd M/s Power Professionals & Engineers Pvt Ltd M/s Secure Vision M/s Transworld M/s Build Con M/s JBS
xi.	HVAC Works for RRSB	M/s Pakistan Airconditioning & Refrigeration Corporation Pvt Ltd

3 - 15 Bidders participated in pre-bid meeting which are as follows:

S. No	Name	Designation & Companies
1.	Mr. Mansoor Manan	M/s SM Jaffer & Co.
2.	Mr. M Faizan	M/s Energy Solution
3.	Mr. Nasir Munir	M/s Build Con
4.	Mr. Ashar Ghauri	M/s IITC
5.	Mr. Mustafa Shahid	M/s MSSJ Enterprises
6.	Mr. Kashif Khan	M/s Orient Energy System Pvt. Ltd
7.	Mr. Zuhaib Hassan	M/s Power Vision System Pvt. Ltd
8.	Mr. M Khalid Qureshi	M/s Jaffer Business System
9.	Mr. M Minhaj	M/s Greaves Pakistan Pvt. Ltd
10.	Mr. Mian Hamza Waheed	M/s Colts Engineering LLP
11.	Mr. Rizwan	M/s KAN Engg: & Services
12.	Mr. Muhammad Salah	M/s Multiline Enterprises
13.	Mr. Israr Jilani	M/s Total Technologies pvt ltd
14.	Mr. Saif Shamim	M/S Radiant Medical pvt ltd
15.	Mr. Francis	M/s Care Health Solution
16.	Mr. Ahmed Raza Khan	M/s Fourcare
17.	Mr. Imamuddin Siddique	M/s Kohler Elevators Pakistan Pvt Ltd
18.	Mr. Shahid Akhtar	M/s Business IT Solution
19.	Mr. Wahaj Mehmood	
20.	Mr. Waqar Hussain	M/s Security & Communication Pvt Ltd
21.	Mr. Umair Nafees	M/s Ameerjee Valleejee & Son Pvt Ltd
22.	Mr. Syed Ahmed	M/s Secure Vision
23.	Mr. Abdul Rehman	M/s Power Zone Engineering & Service
24.	Mr. Shehryar Khan	M/s Pakistan Oxygen
25.	Mr. Wahaj Ahmed	M/s Transworld
26.	Mr. Faisal	M/s M.A. Tech
27.	Mr. Wasiullah Khan	M/s Pakistan Airconditioning & Refrigeration Corporation PvtLtd

Twelve Bidders had raised queries. After listening to them, it was requested to submit their issues in writing which are as follows:

A. M/S SM Jaffer		
S. No	Bidders' Queries	PAF/NESPAK clarification
1	UPS: Technical documents mentioned UPS of 3P and SP. However, drawings show separated	All input and output voltage rating of each UPS is mentioned in BoQ against item.

	Who will provide input and output cables	Cables are in PAF's other contractor's scope of work
	For battery backup, requirements are 10 min. Please clarify.	BoQ item will govern.
	As mentioned in the Tender, the bid will be proposed on a C&F basis. What about the local portion.	It is predetermined that local goods shall be offered in local currency as of routine practice.
	Please clarify payment Schedule	No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis.
2.	GENERATOR: Sync and ATS Panels	ATS & Sync Pannel is not included in BoQ item 01-1E.
	1.2 Foundation Pad & Civil Works	These works are not part of Generator vendor' scope. Will be done by another contractor.
	1.3 Day Tank, Underground Fuel Tank and Fuel Piping.	For Day tank, refer Section 8111 section 4.2.3. it is part of DG Set. UG Fuel Tank: Not part of Vendor's Scope of work. Associated Piping for UG Fuel Tank are not included in Generator Vendor's scope.
	1.4 Factory Acceptance Test	Not required
3.	COMMERCIAL Queries.	
	2.1 Delivery Schedule and Completion Schedule	All the imported goods shall be delivered within 10-12 weeks from the award of tender. For local goods, delivery and installation time shall be 4-6 weeks from the award of tender. All vendors shall submit the proposed completion schedule which will be effective after due intimation from the Projects office.
	2.2 Payment Schedule	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis.
	2.3 Payment Method CFR vs DDP	C&F only (for imported Goods)
4.	Negotiation Scope	Procurement Committee reserves the right to consider on case to case to basis.

B. M/s Energy Solution (Pvt.) Ltd.

5.	The Bidding Process	Original Documents along with Sign and Stamp to be submitted.
	Control Cable	Only Control Cable will be part of Vender's Scope of Work. Measurement is to be taken by the Vender as per drawings and site visits.

FAT	Not required
SAT	Refer Specification Section 8001, Clause 14. All tests will be performed using a Resistive Load. Cost of RL will be part of the Vendor's Scop of work.
Scope of Works	ATS & Sync Pannel is not included in BoQ item 01-1E.
Under Ground Fuel Storage Tank	UG Fuel Tank: Not part of Vendor's Scope of work.
4.4.1 Circuit Breaker	Required
4.7 Generator Natural disconnection switch	Not part of Vendor's scope of work
4.7.3- Accessories	All required
4.8 Weather proof and sound attenuated canopy	Refer Specification section 8111, clause 4.8
6.2.2 Payments:	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis.

C. M/s Build Con

6.	GENERATOR	
	No of Generators	As per BoQ
	Scope of work	Sync: / Load shearing Pannel & ATC / AMF panel, LT Switch panels are not in DG Set vendor' scope of work.
	Civil Work	Not in DG set Venders's scope of work
7.	TRANSFORMER	
	No of Transformers	As per BoQ
	HT/LT Pannels	Not in Transformer Venders's scope of work
8.	ELEVATOR	
	Type of Elevators	As per BoQ
	FAT	Not required
	Experience of 50 Elevator's in Pakistan	Refer Specification clause 1.3
9.	ESCALATOR	
	Connection with Main Pannel	Connection from Elevator's DB to Main Electric Pannel is not scope of Elevator's Venders.
10.	ELV	
	Conduiting & Cable Installation	Conduiting is not BoQ item. Please provided all other rates as per proforma of BoQ.
	EARNEST MONEY	As per bidding document
	PERFORMANCE GUARANTEE	As per bidding document
	FAT	Not required
	PAYMENT TERMS	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis.
	APPROVED MANUFACTURER	There are no pre-approved vendors. Qualification is based on technical compliance.
	SITE OFFICE	Contractor of ELV will be responsible.

ADDITIONAL REQUIREMENT	All requirements shall be fulfilled as per provision of Contract documents.
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D. M/s IITC	
11. ELEVATOR & ESCALATOR	
Project Time	All vendors shall submit the proposed completion schedule which will be effective after due intimation from the Projects office.
Payment Terms	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis.
FAT	Not required
Signing & Stamping	Only relevant tender part which is to be participated shall be signed and stamped.
Warranty	3 Years.

E. M/s MSSJ Enterprises	
12. UPS	
UPS Type	Modular Design type will be considered
Interconnection Wires	Interconnection Wire will be only for UPS to Batteries.
Backup duration Load Level	Refer Specification section 8180, clause 4.2.5

F. M/s Orient Energy System PVT Ltd	
13. Generator	
Scope of Work	ATS & Sync: panels are not scope of Vender.
Cables	Only Control Cable is part of DG set Vendor's Scope of work. Length to be measured by the Vender.
Under Ground Fuel Tank Location	Not in Scope of DG Set Vender.
Fuel Pump etc.	Not in Scope of DG Set Vender.
Approximately Hours of run	Vendor is advised to calculate the run time at maximum hours.
IP-23 DG set	Please follow as advise in Technical Specs
FAT	Not required
14. COMMERCIAL QUERIES	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis All vendors shall submit the proposed completion schedule which will be effective after due intimation from the Projects office.

G. M/s Power Vision System Pvt. Ltd.	
15. Tax Requirements	Exempted on import but applicable on local goods.

H. M/s Jaffer Business System

16.	Can bidder may participate only in ELV tender.	Bidder can participate in the sub items of ELV system tender or complete ELV System.
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I. M/s Greaves Pakistan Pvt. Ltd

17.	Generator: Cables	Only Control Cable is scope of DG set Vendor's. Measurement may be taken by the Contractor it set as per shared drawings of DG set placement location.
	Earthing	Not is Scope of Vender's work.
	Civil Work	Not is Scope of Vender's work.
	Exhaust System	Not is Scope of Vender's work.
	Additional External Bulk Fuel Tank	Only day tank is in scope of Vendor's work.
	Payment Schedule	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis
	LC for Generator	Irrevocable Letter of Credit (for imported Goods)
	Approved Brand	There are no approved Brands, technical qualification is based on technical compliance.
	Is client exempted form Duties and Taxes.	Yes (on import)

J. M/s Colts Engineering LLP

18.	Elevator & Generator There should be Experience criteria. Bidders should provide experience record of 5 years	There will be comprehensive evaluation of all aspects, final decision will be made by the Procurement committee after thorough technical evaluation. However, all the vendors are required to furnish their record of services rendered across the country.
	Performance Security	As per bidding documents.
	Payment Terms	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis
	Availability of Funds	No comments: as this is an irrelevant query.
	Foreign Exchange Rate Clarification	As per GoP & SBP Policy.
	Clarification about Elevators BOQ	Nos for Medical Tower Elevators 2 Nos for Medical Tower Escalators 2 Nos for Rabia Rashid Soorty Elevators

K. M/s KAN Eng: & Services

19.	Generator SLD required	All SLD are included in drawings. Please specify if anyone not found.
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L. M/S Multiline Enterprises		
20.	Generator Quantities of Generators	Please See BOQ 400Kva = 02Nos 800Kva =02Nos

M. M/S Total Technologies		
21.	Pneumatic Tubing System (PTS)	
	Bid Security	As per bidding documents.
	DRAP- Registration/ License	If required as per GOP regulations.
	Titan Station	Introducing End stations in the design will imply introduce extra cost (diverters) in the system Accordingly, the specification remains technically justified and unchanged
	Station Change at 4th Floor: • Current: Titan Station OD160 (closed from above) – Qty. 01 Pc • New: EWS Station OD160 – Qty. 01 Pc	Additional Items: Carrier Insert for sample tubes (Ø 13/16/17/18/25 mm) – Qty. 32 Pcs Laboratory Bag, Vinyl W330 x H300 mm, Capacity 6 receptacles – Qty. 32 Pcs
22.	Medical Gases Pumps	
	Bid Security	As per bidding documents.
	DRAP- Registration/ License	If required as per GOP regulations.
	Delivery Period	All the imported goods shall be delivered within 10-12 weeks from the award of tender. For local goods, delivery and installation time shall be 4- 6 weeks from the award of tender. All vendors shall submit the proposed completion schedule which will be effective after due intimation from the Projects office.
	Country of Origin	As per BOQ
	PEC Registration	Yes, if applicable.
	Air Compressor system	As per BOQ
	Refrigerant Dryer	As per BOQ
	Medical Vacuum Plant	As per BOQ

N. M/s Radiant Medical pvt ltd		
23.	Pneumatic Tubing System (PTS)	
	Operating System Must Be Windows 11	Windows 11–based operating system shall remain unchanged
	All System Components Including CCUs, Stations, and Diverters Shall Operate on 24VDC Power Supply	The requirement for 24 VDC power operation is retained as written. The 24-volt DC level is an internationally recognized safe extra-low voltage (SELV), widely used in hospital environments for control and communication systems.

	Faulty Components or Stations Must Be Easily Deactivated or Bypassed Without Interrupting Operation	Introducing End stations in the design will imply introduce extra cost (diverters) in the system Accordingly, the specification remains technically justified and unchanged.
	Display Must Show 24-Character Double-Spaced Plain Text Messages	You may quote Foil or Touch display but the requirement for a 24-character plain-text display ensures clear visibility and uniformity in message presentation across all stations. The specification intends to guarantee that users can easily identify destinations, users, and operational messages without reliance on graphical interfaces that may vary between systems. Hence, the requirement is technically justified and remains unchanged.
	Stations to Include A-Z Programmable Destination Index with Button Access (No Manual Code Input Required)	The requirement for retaining programmed destinations after restart is critical for ensuring data integrity and continuous operation. This is a standard functionality in modern PTS systems and therefore cannot be relaxed.
	Empty Carrier Management	The tender specification already ensures efficient automatic return and redistribution of empty carriers within the system. Additionally, the requirement for 2-, 3-, and 4-way diverters allows greater design flexibility, cost efficiency, and improved operational speed, leading to lower maintenance and enhanced reliability. Hence, the requirement as stated is considered technically justified and remains unchanged
	Lastly the suggestions from the Radiant medical are highly appreciated but at this point our existing tender specifications shall remain as are.	Accordingly, the committee finds the existing specifications appropriate and justified, and no amendments are required.
24.	Medical Gases Pumps	
	Air Compressor Plant	As per BOQ
	Vacuum Plant	As per BOQ
	Origin of Equipment	As per BOQ

O. M/s Care Health Solution

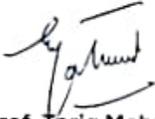
25.	Medical Gases Pumps	C&F on imported Goods, Local for local Goods.
	Local or CNF price	
	5% Security Bid	As per Bidding documents.

Advance payment	Irrevocable Letter of Credit (for imported Goods) No advance payment, 100% payment upon supply installation & commissioning of the goods. However, Committee reserves the right to review the terms on case to case to basis
Sales Tax	Exempted on import but applicable on local goods.

Announcement: It should be noted that Tender No: **x section d & e** has been deferred, as it might require further deliberation in terms of technical specifications & BOQ. This tender will be floated after revision of the technical specifications & BOQ.

Note: Due to request from numerous vendors, it has been decided by the Procurement Committee to revise the tender submission date from **28th October 2025** to **18th November 2025**.

Technical Opening will be held on 22nd November 2025 at 11:00 am at Secretary office Procurement Committee, Sardar Yasin Malik Medical Complex (SYMMC) & Rabia Rasheed Soorty Building (RRSB) (Address: Cyberknife & Tomotherapy building, Room 17, Jinnah Postgraduate Medical Center, Rafiqi Shaheed Road, Karachi – Pakistan 75510).



Secretary
Procurement Committee
SYMMC & RRSB, JPMC Karachi

Prof. Tariq Mahmood (T.I)

Secretary Procurement Committee

SYMMC & RRSB (Employee Ward) JPMC, Karachi

